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EUROPEAN CITIES MARKETING

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The ECN Meetings The ECN Report Statistics Report 2017-2018

## The European Cities Marketing MEETINGS STATISTICS Report 2017

### **Goals:**

- To know more about **how and what** Meetings Statistics are compiled in cities
- To collect data about the volume and the economic significance of the convention business to city destinations on corporate and non-corporate business segments
- **To supply** practical and actionable information on your city meetings
- To **monitor and benchmark** your convention business with other European destinations





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MEETINGS STATISTICS REPORT

8<sup>th</sup> OFFICIAL EDITION

2017 - 2018

CIENTIFIC PARTNER

## The European Cities Marketing MEETINGS STATISTICS Report 2017

## What is the value for you?

- This report focuses on:
   association and non-corporate international segment
   corporate and national meetings segments
- Online database TourMIS to upload your data, to perform trend analysis, and benchmark with other cities





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### 

## Definitions

## Non-corporate meeting:

- Non-corporate meetings are events <u>without</u> commercial aims.
- These meetings take place <u>outside</u> the organiser's own facilities.
- We have excluded trade-fairs and other exhibitions.

## **Corporate meetings:**

- Corporate meetings have commercial/promotional purposes and held by a private company or group
- The meeting takes place <u>outside</u> the company's or group's office.

### Scope:

if more than 20% of the participants is not located in the country of the meeting it is categorised as international, others are then national.



# What do we collect?

- Number of participants (more than 10 participants)
- Participant days
- Types of meetings (corporate, non-corporate)
- Scope of meetings (national, international)
- Seasonality
- Types of venues (hotel, congress centers, universities, others)
- ICCA theme of the meetings

## THE EUROPEAN CITIES MARKETING MEETINGS STATISTICS REPORT



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# Key Results and Insights for the Meeting Industry



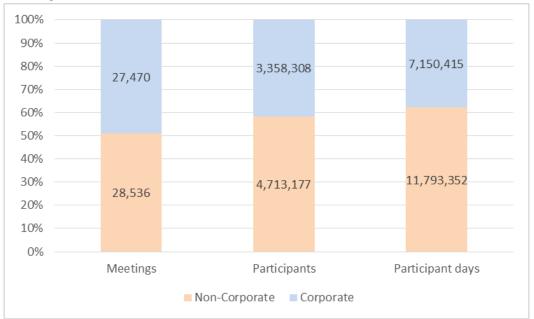


Aarhus	Bilbao	Gdansk	Gothenburg	Lucerne	Paris	Stockholm	Turku	Zaragozza
Amsterdam	Bolzano	Geneva	Helsinki	Luxembourg	Poznan	Tallinn	Uppsala	Zurich
Athens	Bordeaux	Ghent	Lausanne	Lyon	Prague	Tel Aviv	Valencia	
Antwerp	Budapest	Gijon	Lisbon	Malmö	Salzburg	The Hague	Vienna	
Barcelona	Bruges	Girona	Ljubljana	Monaco	San Sebastian	Thessaloniki	Vilnius	
Bern	Copenhagen	Graz	London	Oslo	Seville	Turin	Zagreb	



# Meetings Statistics 2017 | Key Facts & Figures

#### Sample 2017: 50 cities



- Number of meetings:
   56,006

   Participants:
   8,071,485
  - Participants days: 18,943,767

Total meetings collected: 210,281



## Detailed Facts & Figures Per Segment Non-Corporate

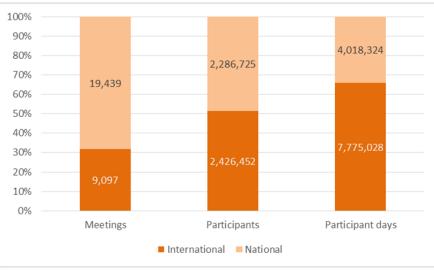
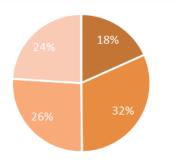
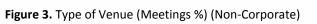


Figure 2. Non-Corporate Segment: National vs International Focus



- Hotels
- Universities (and scientific venues)
- Other venues







#### Figure 4. Seasonality by number of meetings (% of total) / scope

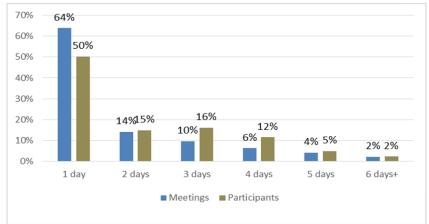


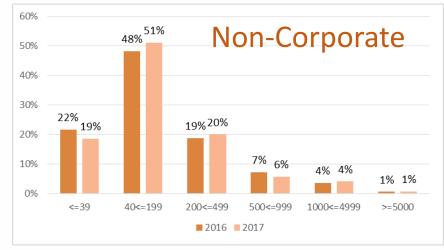
Figure 5. Durance of meeting number of meetings (% of total)

# Trends Analysis | 2016 – 2017

Developments 2016/17	Non-Corporate	Corporate	Total
Meetings	3%	2%	3%
Participants	4%	2%	3%
Participant days	7%	17%	10%
Number of cities (sample size)	27	24	27



# Highlights Trends Analysis 2016-2017



#### Figure 6. Size of meetings 2016 and 2017 (% of total)

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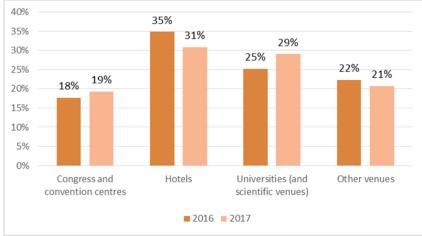
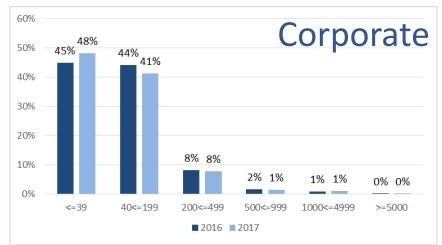


Figure 7. Number of meetings by type of venue 2016 and 2017 (% of total)



#### Figure 8. Size of meetings 2016 and 2017 (% of total)

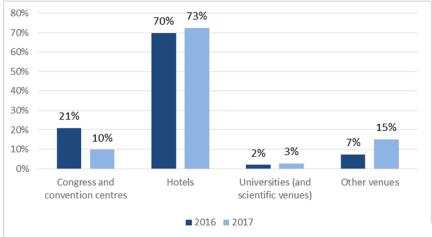
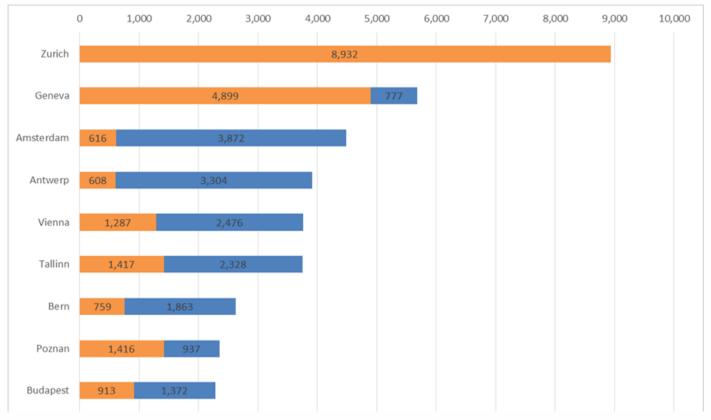


Figure 9. Number of meetings by type of venue 2016 and 2017 (% of total)

# **Benchmark analysis**

#### Corporate and Non/corporate segment

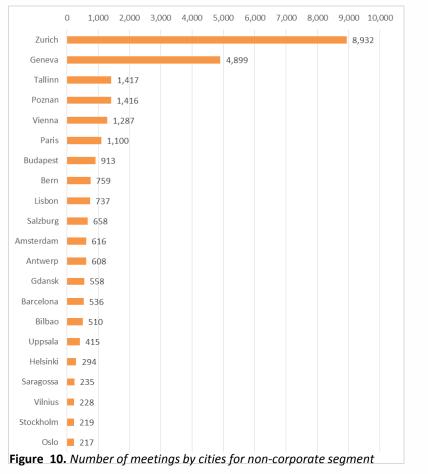


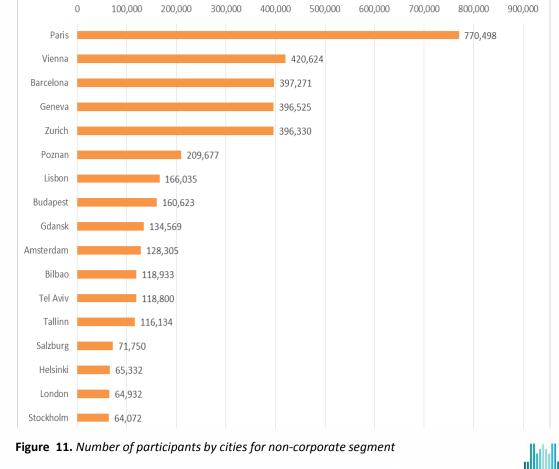
**Figure 9.** Number of meetings by cities for both segments part 1



# Benchmark analysis

#### Non-Corporate Segment







# **Upload your data in TourMIS**

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www.tourmis.in	ffic	e e											
[II] Lidija Lalicic													
General Information		Meetings, incentive	s, conferen	ces and exhib	itions (MI	CE)							
European Countries		User: Lidija Lalicic	19325 recor	ds Access righ	ts Data	base							
Cities	+												
Austria	Excel lemplates: Vers.1 - Vers.2 - Vers.3 - Vers.4   Manual												
My TourMIS	+	Amsterdam (AMS)	Corpora	te Events	Non-Corp	orate Events							
Data entry	-	Year	National	International	National	International	Unspecified	Total					
Main indicators		2013											
Shopping Barometer		2014	1487	2187				4483					
Meetings industry			2308 (44%)	1894 (44%)				5030					
Consumer confidence index		2016	2748 (45%)	1721 (45%)	355 (45%)	378 (45%)		5202	$\otimes$				
Attractions and sights		2017	2095 (45%)	1881 (45%)	400 (45%)	234 (45%)		4610	$\otimes$				
Belgium and Vlaanderen		2018											
▶ Luxembourg													
Data import StatCube		Upload: add to 🗸	2018 ¥	Browse No	file selecte	ed.							
Logout			2010										
		Completeness of da	ita (best po	ssible estimat	te) in %	6							
Corporate events - national participants % Save all													
	Corporate events - international participants % Save estimates												
		Non-corporate events - national participants %						_					
Non-corporate events - international participants %													
		Note:				1							



# **Retrieve tables and benchmark your city!**

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General Information	+	Meetings industry									
European Countries	+	Individual	or all Cities								
Cities	-	Period	Time series	_							
Latest trends		Meetings, days, and participants	Meetings, days, and participants								
Nights and arrivals		Seasonality (meetings per month)	Seasonality (meetings per month)	]							
» Annual data		Seasonality (meetings per day of week)	Seasonality (meetings per day)	]							
<ul> <li>Monthly data</li> <li>Other indicators</li> </ul>	Ionthly data Size of meetings		Size of meetings	]							
Availability & definitions	Size of meetings vs type of venue										
Attractions and sights		Duration of meetings	Duration of meetings	]							
Shopping Barometer	-		Type of venue	]							
Webanalytics	Webanalytics Theme of meeting		Theme of meeting	]							
Eurocity visitor survey		Benchmar	'k analysis								
Meetings industry			k ullary 515								
Austria	+	Meetings, days, and participants									
My TourMIS	•	Destination All Cities v									
Data entry	+										
Logout		Method (i) (i) unweighted (extrapolation based on the number of meeting venues)									
		Include Meetings with $1 \lor - 6 \lor$ days and $10 \lor - max \lor pax$									
		Year 2017 v - 2017 v									
		Values (%) 🗹 National and international 🖸	Corporate and non-corporate All								
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EUROPEAN CITIES MARKETING Thank you for your at e E C M Meetings e E C M Meetings e E C M Meetings rational and a construction of the construction of t attention! Any questions? lidija.lalicic@modul.ac.at

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