

## The European Cities Marketing MEETINGS STATISTICS Report 2018

#### **Goals:**

- To monitor and benchmark so as to supply practical and actionable information
- Data about the volume and the economic significance of the convention business to city destinations.

#### Value:

- This report focuses on the association and non-corporate international segment and corporate and national meetings segments
- Online database TourMIS to upload your data, trend, and benchmark with other cities











### Trends & Developments | Meetings Industry

The report not only covers statistics portraying the meetings evolution for around 50 European cities but also forms the basis for discussing major trends and developments in Europe among the member cities.

#### Highlights include:

- Number of participants and participant days
  - Types of meetings
  - Scope of meetings
    - Seasonality
    - Types of venues
  - ICCA theme of the meetings

### THE EUROPEAN CITIES MARKETING

**MEETINGS STATISTICS REPORT** 



# Key Results and Insights for the Meeting Industry



### Meeting Statistics | 41 Cities - 2018

COPENHAGEN	LISBON	POZNAN	TURIN
GDANSK	LJUBLJANA	PRAGUE	TURKU
GENEVA	LONDON	SALZBURG	UPPSALA
GHENT	LUCERNE	SAN SEBASTIAN	VALENCIA
GIJÓN	LUXEMBOURG	SEVILLE	VIENNA
GIRONA	LYON	STOCKHOLM	VILNIUS
GOTHENBURG	MALMÖ	TALLINN	ZAGREB
GRAZ	MONACO	TEL AVIV	ZARAGOZA
HELSINKI	OSLO	THE HAGUE	ZÜRICH
	GENEVA GHENT GIJÓN GIRONA GOTHENBURG GRAZ	GENEVA LONDON  GHENT LUCERNE  GJÓN LUXEMBOURG  GIRONA LYON  GOTHENBURG MALMÖ  GRAZ MONACO	GENEVA LONDON SALZBURG  GHENT LUCERNE SAN SEBASTIAN  GIJÓN LUXEMBOURG SEVILLE  GIRONA LYON STOCKHOLM  GOTHENBURG MALMÖ TALLINN  GRAZ MONACO TEL AVIV



#### MEETINGS IN EUROPE IN 2018

MEETINGS STATISTICS FROM EUROPEAN CITIES



56 679 MEETINGS IN 2018



15 882 NON CORPORATE MEETINGS

40 797 CORPORATE MEETINGS



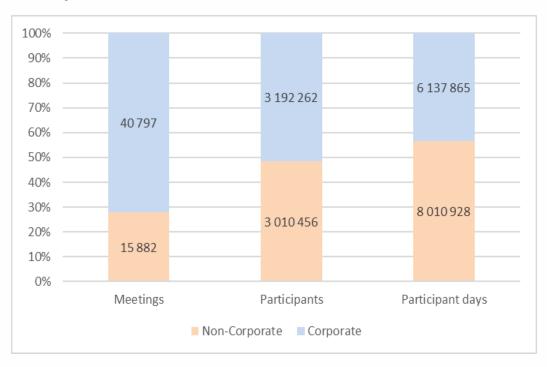




MEET EUROPEAN CITIES

### Meetings Statistics 2018 | Key Facts & Figures

#### Sample 2018: 41 cities



• Number of meetings: 56,679

• **Participants:** 6,202, 718

• **Participants days:** 14,148, 793

Total meetings collected: >260,000

Corporate: 24 cities

Non-corporate: 27 cities



### Detailed Facts & Figures Per Segment

Non-Corporate

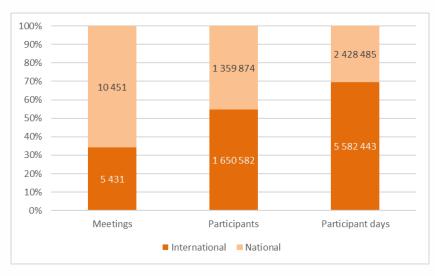
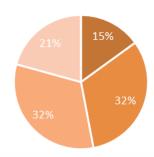


Figure 2. Non-Corporate Segment: National vs International Focus

- Congress & convention centres
- Hotels
- Universities (and scientific venues)
- Other venues

Figure 3. Type of Venue (Meetings %) (Non-Corporate)



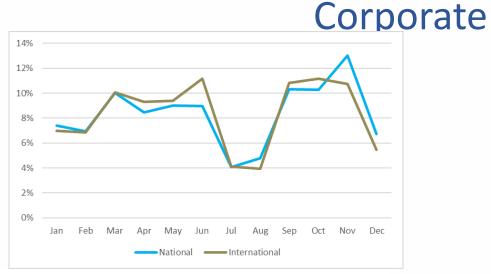


Figure 4. Seasonality by number of meetings (% of total) / scope

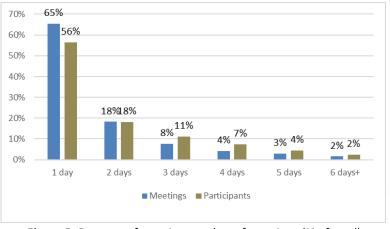


Figure 5. Durance of meeting number of meetings (% of total)

### Trends Analysis | 2017 – 2018

#### MEETINGS DEVELOPMENT IN EUROPE 2018/2017

MEETINGS STATISTICS FROM EUROPEAN CITIES

	MEETINGS	PARTICIPANTS	PARTICIPANT DAYS***
NON CORPORATE*	+ 9.6%	+ 4.6%	+ 1.0%
CORPORATE**	- 0.2%	- 12.2%	- 14.7%



<sup>\*</sup> sample of 23 cities \*\* sample of 28 cities

<sup>\*\*\*</sup> Participant days = Duration of meeting x Number of participants

### Highlights Trends Analysis 2016-2017

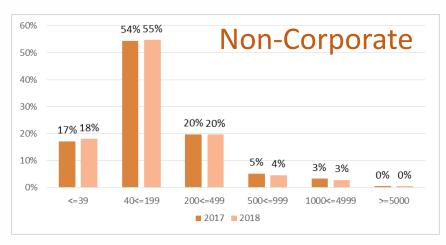


Figure 6. Size of meetings 2016 and 2017 (% of total)



Figure 7. Number of meetings by type of venue 2016 and 2017 (% of total)

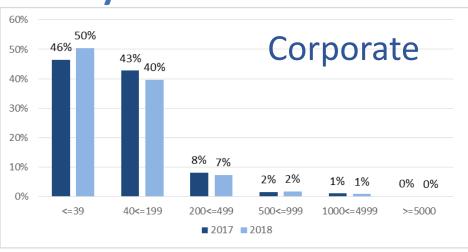


Figure 8. Size of meetings 2016 and 2017 (% of total)

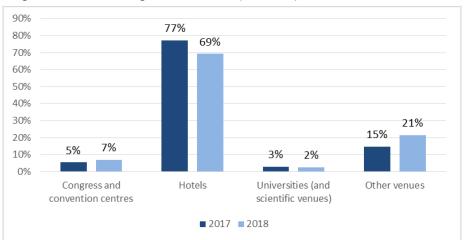
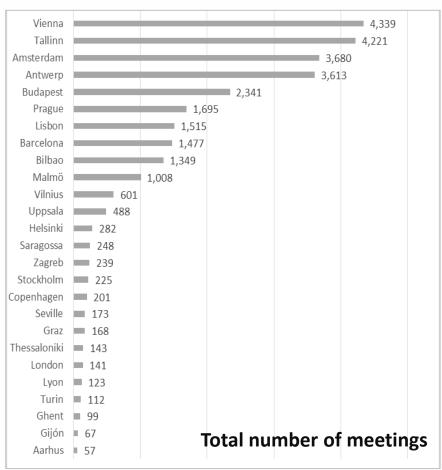


Figure 9. Number of meetings by type of venue 2016 and 2017 (% of total)

### **Benchmark Analysis**



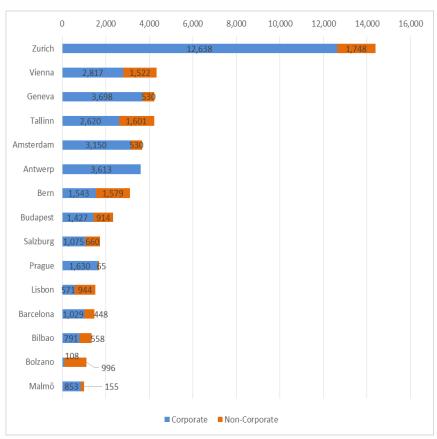
Barcelona 159,592 Copenhagen 105,356 Stockholm 87,234 Vilnius 73,988 Seville 65,313 Uppsala 56,614 Graz 54,835 Turin 52,800 Lyon 52,757 Saragossa 51,974 Helsinki 41,866 London 37,705 Zagreb 35,183 Ghent 33,025 Thessaloniki 25,399 Gijón 11,888 **Total number of participants** Aarhus 5,714

Figure 9. Number of meetings by city in total

Figure 10. Number of participants by city in total

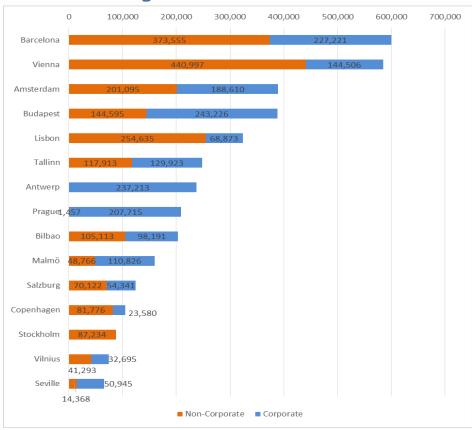


### **Benchmark Analysis**



#### **Total number of meetings (part 1)**

**Figure 9.** Number of meetings by city in total

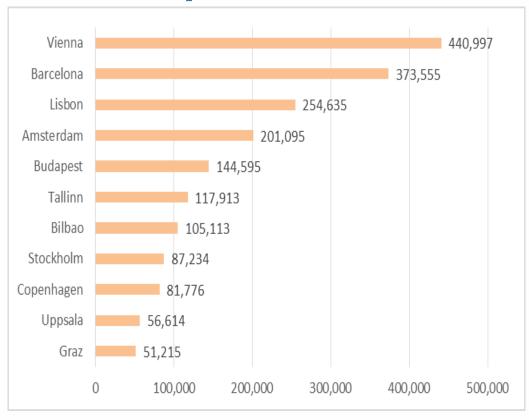


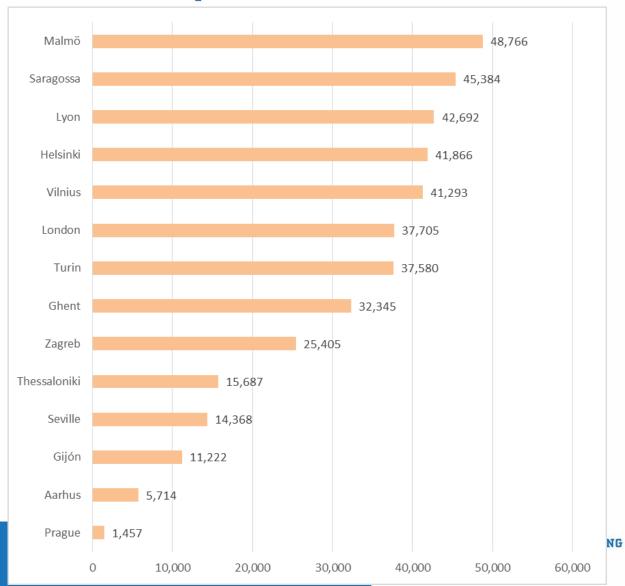
#### **Total number of participants (part 1)**

Figure 10. Number of participants by city in total

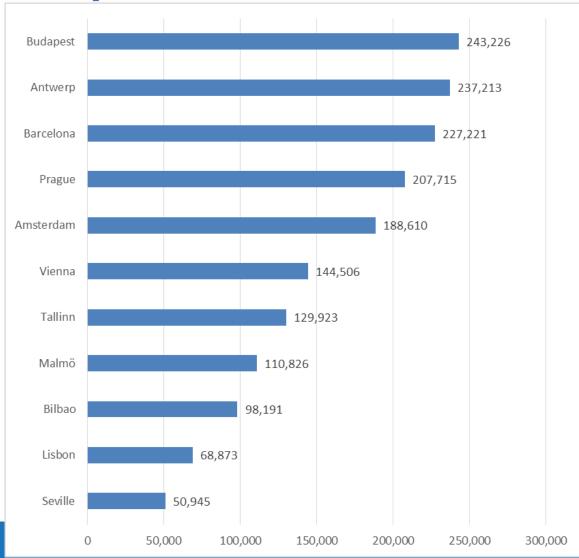


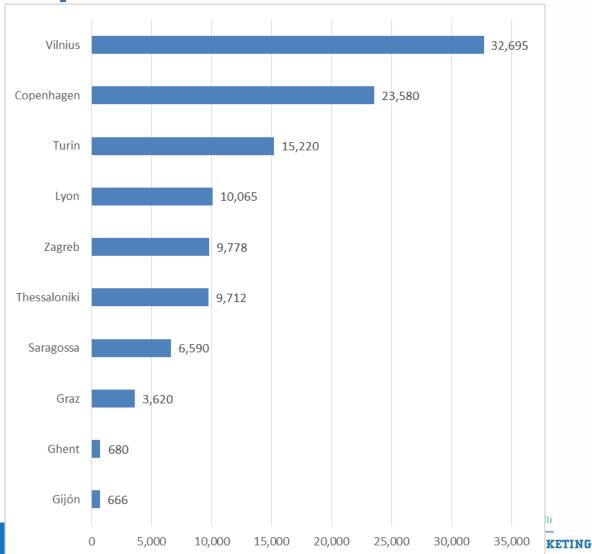
### **Non-Corporate – Number of Participants**





### **Corporate – Number of Participants**





MEET EUROPEAN CITIES

### **Enter into TourMis**



+

+

+







#### [II] Lidija Lalicic

#### General Information European Countries Cities



#### My TourMIS Data entry

- ▶ Main indicators
- ▶ Shopping Barometer

#### ▶ Meetings industry

- ▶ Consumer confidence index
- ▶ Attractions and sights
- ▶ Belgium and Vlaanderen
- ▶ Luxembourg
- ▶ Data import StatCube

#### Logout

#### Latest trends: European Countries | Cities | Austria

#### Release notes

- 2019-03-03 Travel distance estimator (table ECT J-16 in Cities) has been revised and extended. We added a function which estimates the transportation mode to the destination and the CO2 emissions generated by following the kg/pkm published by Peeters et al. (2007).
- 2018-11-06 Tourism intensity (in all cities/countries) Table ECM-J20 and ETC-J20: A new function Population: "Most recent year" or "Same year as arrivals/bednights" was added. The user can now decide if TourMIS calculates tourism density by comparing bednights or arrivals with exactly the same year of population numbers or with most recent population numbers available.
- 2018-09-16 TourMIS Workshop and Seminar 2018 visited by 95 delegates (12,-13, September)
- 2018-09-03 New benchmarking table added to Cities > Meetings industry (accessible for data inputers only)
- 2018-08-29 Travel distance estimator for cities (table ECT-J16) revised. User can now decide if the analysis should include data for domestic.

  Information on the share of unspecified markets included in the city comparison table.
- 2018-08-29 The meetings industry database was revised. 7 tables with longitudinal analysis were added to the database.
- 2018-08-29 The Webanalytics database was revised. The analysis of daily statistics was replaced by tables which allows the analysis of monthly website statistics of destination marketing organizations. An additional table estimating tourist arrivals by the number of website visitors was added.
- 2018-06-10 As a consequence to the new European data security act we introduced regulations which requires current and future TourMIS users to agree with the TourMIS terms of use. We also introduced a more simply way to unsign from TourMIS which removes all personal data someone has provided to TourMIS.
- 2018-01-27 A new checkbox 'Show all benchmarking destinations' has been added to tables ECM-J21 and ETC-J21.
- 2017-12-05 The regular email sent to all TourMIS inputters reminding them to update their data was significantly revised.
- 2017-12-04 Major revision of the data entry section. The submenus 'Nights and arrivals' and 'Other indicators' have been integrated in a new menu 'Main indicators'. Data access rights have been revised. It is now possible that one user receives data input rights for multiple destinations.
- 2017-09-10 Significant improvement of the footnote section (Cities and European Countries database).
- 2017-09-04 New: Interface to external databases (e.g. Eurostat). After a data inputer has defined a interface to an external database, TourMIS will automatically update the respective definitions and destinations once a day.
- 2017-09-03 New design of data input timetable in the cities and countries database. including information on how many values are available for each destination and definition.
- 2017-09-03 New meetings database. Data inputers of cities can now enter their meetings statistics in TourMIS. See Data Entry >> Meetings industry



### **Uploading data**

General Information	+
European Countries	+
Cities	+
Austria	+
My TourMIS	+
Data entry	_
Main indicators	
Shopping Barometer	
▶ Meetings industry	
Consumer confidence inde	ex
Attractions and sights	
▶ Belgium and Vlaanderen	
Luxembourg	
▶ Data import StatCube	
Logout	

Note:

Meetings, ince	ntives, co	onferences a	nd exhib	itions (MICE	)		
Jser: <b>Lidija Lal</b>	icic 26 red	cords Access	rights	Database			
Excel Templates:	: Vers.1 - '	Vers.2 - Vers.	3 - Vers.4	4 [ Manual ]			
Aachen (AAH)	Corporate Events No		Non-Cor	Non-Corporate Events			
Year	National	International	National	International	Unspecified	Total	
2013							
2014							
2015							
2016	10 (40%)	4 (40%)	2 (60%)	10 (60%)		26	$\otimes$
2017							
2018							
2019							
Upload: add to	∨ 2019			e selected.			
Corporate events - national participants			Ī	%	Save all		
•							
Corporate events - international participants			S _	%	Save e	stimate	S
Non-corporate events - national participants			s	<u></u> %	D.o.	turn	
Non-corporate events - international participants			pants	%	ке	curn	



### **Doing your own Analysis**

