The ECM Meetings Statistics 2017-2019 Karl Wöber & Lidija Lalicic **MODUL University Vienna** 

EUROPEAN CITIES MARKETING

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### The European Cities Marketing MEETINGS STATISTICS Report 2018

#### **Goals:**

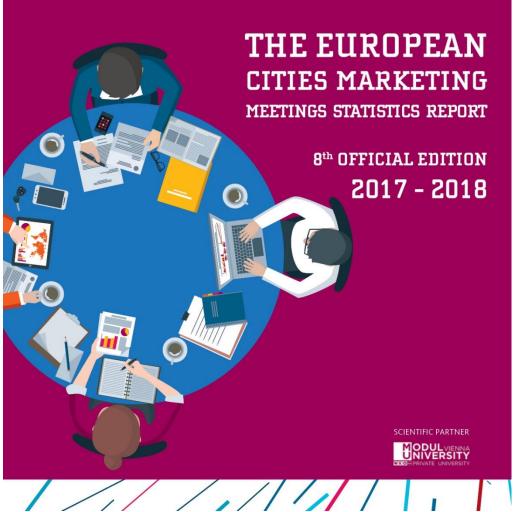
- To **monitor and benchmark so as to supply** practical and actionable information
- Data about the volume and the economic significance of the convention business to city destinations.

### Value:

- This report focuses on the association and non-corporate international segment and corporate and national meetings segments
- Online database TourMIS to upload your data, trend, and benchmark with other cities







### Trends & Developments | Meetings Industry

The report not only covers statistics portraying the meetings evolution for around 50 European cities but also forms the **basis** for discussing major trends and developments in Europe among the member cities.

Highlights include:

- Number of participants and participant days
  - Types of meetings
  - Scope of meetings
    - Seasonality
    - Types of venues
  - ICCA theme of the meetings

THE EUROPEAN CITIES MARKETING MEETINGS STATISTICS REPORT



## 

# Key Results and Insights for the Meeting Industry



# Meeting Statistics | 41 Cities - 2018

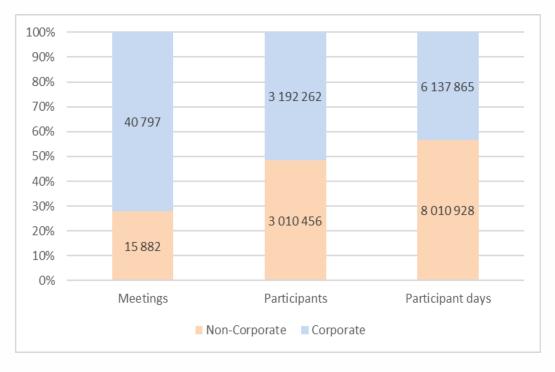
AARHUS	BUDAPEST	LAUSANNE	PARIS	THESSALONIKI
AMSTERDAM	COPENHAGEN	LISBON	POZNAN	TURIN
ANTWERP	GDANSK	LJUBLJANA	PRAGUE	TURKU
ATHENS	GENEVA	LONDON	SALZBURG	UPPSALA
BARCELONA	GHENT	LUCERNE	SAN SEBASTIAN	VALENCIA
BERN	GIJÓN	LUXEMBOURG	SEVILLE	VIENNA
BILBAO	GIRONA	LYON	STOCKHOLM	VILNIUS
BOLZANO	GOTHENBURG	MALMÖ	TALLINN	ZAGREB
BORDEAUX	GRAZ	MONACO	TEL AVIV	ZARAGOZA
BRUGES	HELSINKI	OSLO	THE HAGUE	ZÜRICH





# Meetings Statistics 2018 | Key Facts & Figures

#### Sample 2018: 41 cities



Corporate: 24 cities Non-corporate: 27 cities

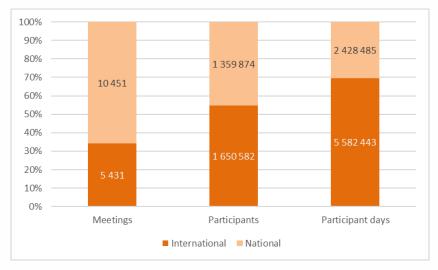
- Number of meetings: 56,679
- **Participants:** 6,202, 718
- **Participants days:** 14,148, 793
- Total meetings collected: >260,000



# Detailed Facts & Figures Per Segment

### Non-Corporate

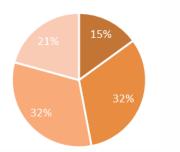


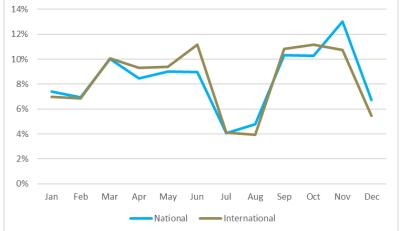


#### Figure 2. Non-Corporate Segment: National vs International Focus

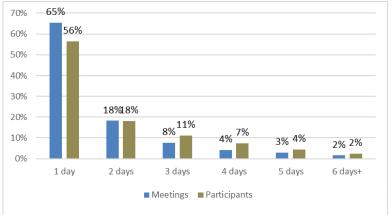
- Congress & convention centres
- Hotels
- Universities (and scientific venues)
- Other venues

Figure 3. Type of Venue (Meetings %) (Non-Corporate)



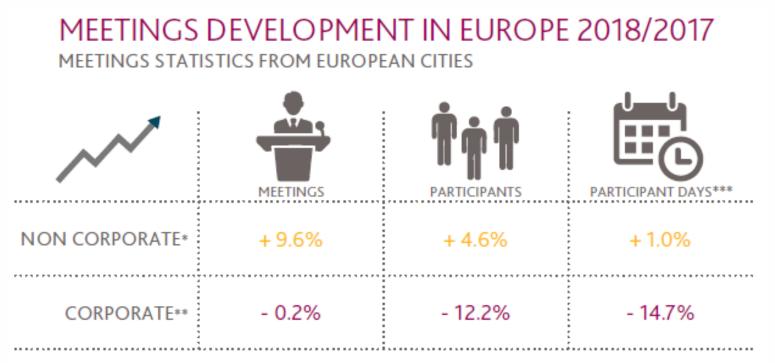


#### Figure 4. Seasonality by number of meetings (% of total) / scope



#### Figure 5. Durance of meeting number of meetings (% of total)

# Trends Analysis | 2017 – 2018

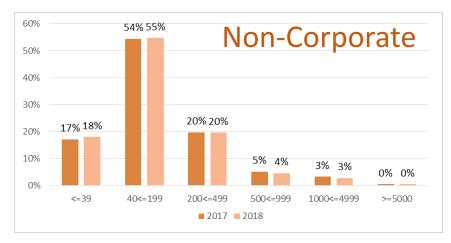


\* sample of 23 cities

\*\* sample of 28 cities

\*\*\* Participant days = Duration of meeting x Number of participants

## Highlights Trends Analysis 2016-2017

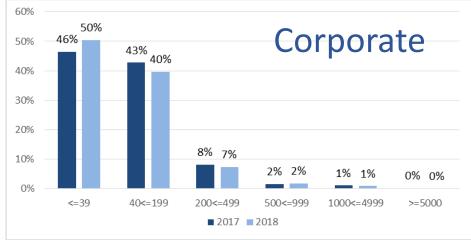


#### Figure 6. Size of meetings 2016 and 2017 (% of total)

10



Figure 7. Number of meetings by type of venue 2016 and 2017 (% of total)



#### Figure 8. Size of meetings 2016 and 2017 (% of total)

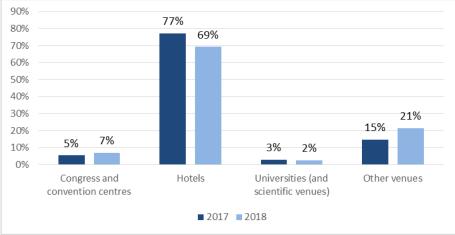
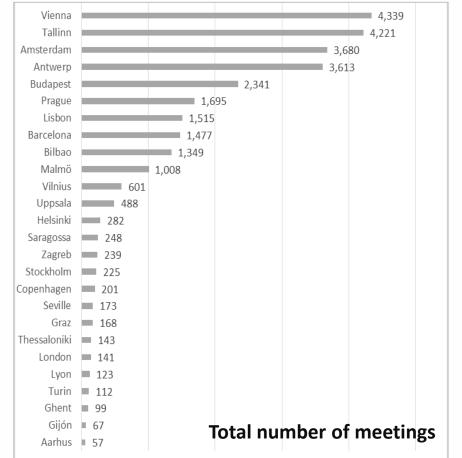


Figure 9. Number of meetings by type of venue 2016 and 2017 (% of total)

### **Benchmark Analysis**



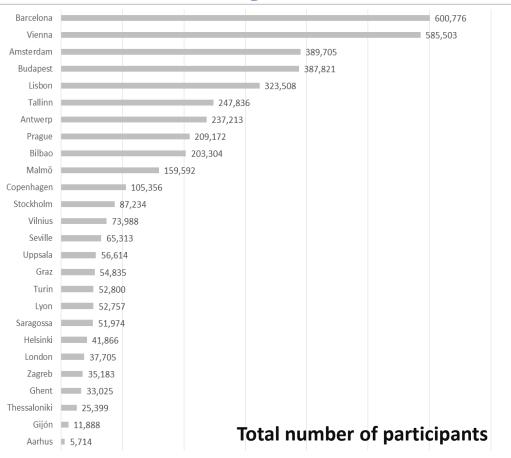
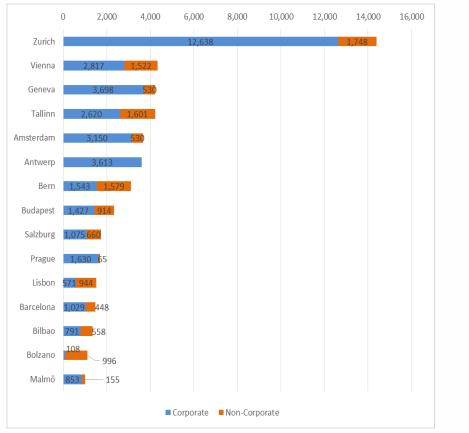


Figure 9. Number of meetings by city in total

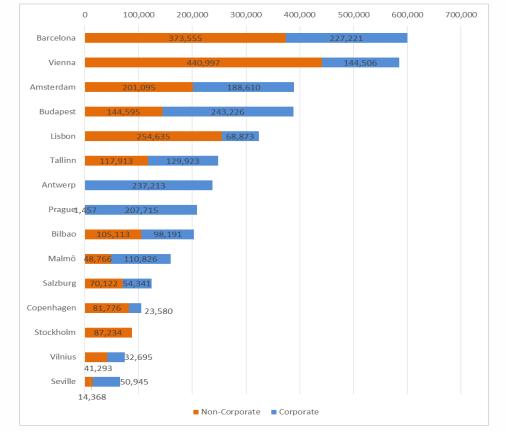
Figure 10. Number of participants by city in total



### **Benchmark Analysis**



Total number of meetings (part 1)



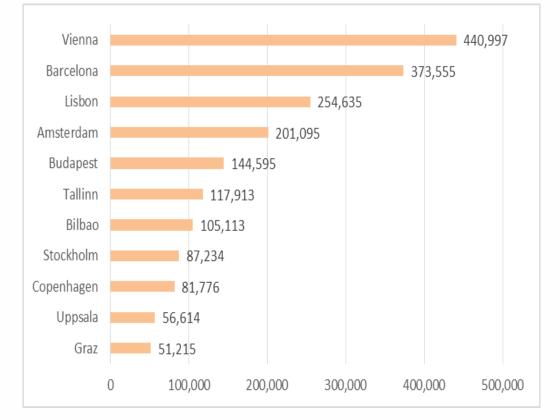
Total number of participants (part 1)

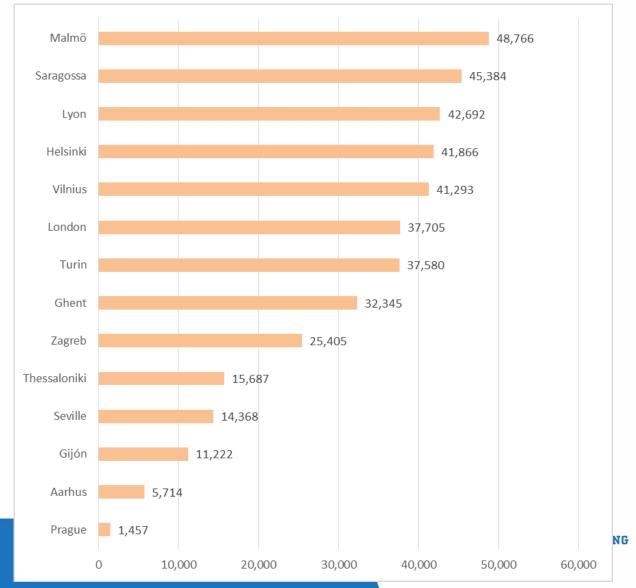
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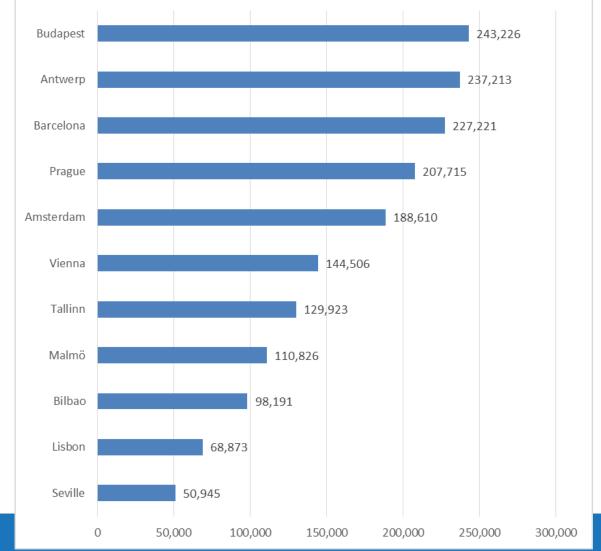
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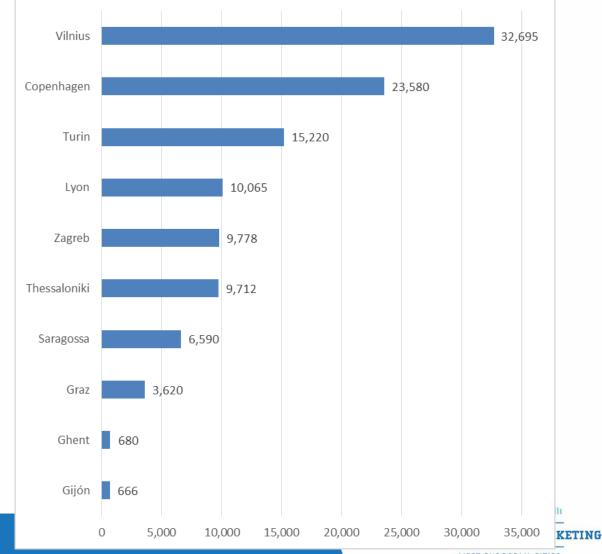
### **Non-Corporate – Number of Participants**





### **Corporate – Number of Participants**





## **Enter into TourMis**

[II] Lidija Lalicic	
<ul> <li>[II] Lidija Lalicic</li> <li>General Information</li> <li>European Countries</li> <li>Cities</li> <li>Austria</li> <li>My TourMIS</li> <li>Data entry</li> <li>Main indicators</li> <li>Shopping Barometer</li> <li>Meetings industry</li> <li>Consumer confidence inde</li> <li>Attractions and sights</li> <li>Belgium and Vlaanderen</li> <li>Luxembourg</li> <li>Data import StatCube</li> <li>Logout</li> </ul>	Latest trends:       European Countries       Cities       Austria         Release notes         2019-03-03       Travel distance estimator (table ECT J-16 in Cities) has been revised and extended. We added a function which estimates the transportation mode to the destination and the CO2 emissions generated by following the kg/pkm published by Peeters et al. (2007).         2018-11-06       Tourism intensity (in all cities/countries) - Table ECM-J20 and ETC-J20: A new function - Population: "Most recent year" or "Same year as arrivals/bednights" - was added. The user can now decide if TourMIS calculates tourism density by comparing bednights or arrivals with exactly the same year of population numbers or with most recent population numbers available.         2018-09-16       TourMIS Workshop and Seminar 2018 visited by 95 delegates (12,-13. September)         2018-09-29       Travel distance estimator for cities (table ECT-J16) revised. User can now decide if the analysis should include data for domestic. Information on the share of unspecified markets included in the city comparing table.         2018-08-29       The webanalytics database was revised. The analysis of daily statistics was replaced by tables which allows the analysis of monthly website statistics of destination marketing organizations. An additional table estimating tourist arrivals by the number of website visitors was added.         2018-06-10       As a consequence to the new European data security act we introduced regulations which requires current and future TourMIS users to agree with the TourMIS inputters reminding them to update their data was significantly revised.         2018-06-10       As a conseq
	TourMIS will automatically update the respective definitions and destinations once a day. 2017-09-03 New design of data input timetable in the cities and countries database. including information on how many values are available



**Uploading data** 

General	Information
UCIICIAI	Throthacion

**European Countries** 

Cities

Austria

#### My TourMIS

Data entry

- Main indicators
- Shopping Barometer
- Meetings industry
- Consumer confidence index

-

- Attractions and sights
- Belgium and Vlaanderen
- Luxembourg
- Data import StatCube

Logout

÷	Meetings, incentives, conferences and exhibitions (MICE)					
+	User: <b>Lidija Lal</b>	icic 26 records	Access	rights	Database	
+ +	Excel Templates: Vers.1 - Vers.2 - Vers.3 - Vers.4 [ Manual ]					al]
+	Aachen (AAH)	Corporate Events		Non-Corporate Ev		ents

Aachen (AAH)	Corpor	ate Events	Non-Corporate Events		1		
Year	National	International	National	International	Unspecified	Total	
2013							
2014							
2015							
2016	10 (40%)	4 (40%)	2 (60%)	10 (60%)		26	$\otimes$
2017							
2018							
2019							

Upload: add to 🖂 2019 🖂 Browse... No file selected.

Completeness of data (best possible estimate)	in %	
Corporate events - national participants	%	Save all
Corporate events - international participants	%	
· · · [		Save estimates
Non-corporate events - national participants	%	Return
Non-corporate events - international participants	%	Recum
Note:		



# **Doing your own Analysis**

Meetings industry

#### [II] Lidija Lalicic

**General Information European Countries** Cities Latest trends Nights and arrivals » Annual data » Monthly data Other indicators Availability & definitions Attractions and sights Shopping Barometer Webanalytics Eurocity visitor survey Meetings industry Austria

÷ ÷ Individual or all Cities -Period Time series Meetings, days, and participants Meetings, days, and participants Seasonality (meetings per month) Seasonality (meetings per month) Seasonality (meetings per day of week) Seasonality (meetings per day) Size of meetings Size of meetings Size of meetings vs type of venue Duration of meetings Duration of meetings Type of venue Type of venue Theme of meeting Theme of meeting

Destination	All Cities ×
1ethod 🛈	ullet unweighted $igcap$ estimated (extrapolation based on the number of meeting venues)
include	Meetings with $1 \sim -6 \sim$ days and $10 \sim -max \sim$ pax
/ear	2019 🗸 - 2019 🔨
/alues (%)	🗸 National and international 🖌 Corporate and non-corporate 🖌 All

ОК

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My TourMIS Data entry Logout

#### Benchmark analysis

Meetings, days, and participants



#### **Questions?**

EUROPEAN CITIES MARKETING

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